

LEVEL PLATFORMS

Press Release

Level Platforms Celebrates Partner Contributions, Commitment and Success with Annual Awards

Ottawa, ON, Canada – January 3, 2012: LPI Level Platforms Inc., a global leader in remote monitoring and management software, is pleased to announce the 2011 Level Platforms Partner Award winners. These annual awards recognize Partners for their contributions to the broader MSP community and for their success using Managed Workplace to deliver best-in-class managed services to their clients.

The 2011 Partner Award winners:

Rookie of the Year honors were split between OGD ict-diensten of Delft, the Netherlands and Eagleville, PA's STI Computer Services, Inc. Robin Gilijamse picked up the award for OGD ict-diensten, which joined Level Platforms this year and has experienced dramatic growth since deploying Managed Workplace. STI Computers – represented by Al Toper, Director of Technical Services – specializes in the development, sale, installation and support of medical computer systems, and now has more than 3,000 medical practices under management throughout the eastern United States.

Comeback of the Year went to Denver, CO-based Anchor Network Solutions, Inc. A long time Level Platforms Partner who opted to explore a competitive offering in 2009; Vince Tinnirello, CEO and Anchor have since returned to Level Platforms and have leveraged Managed Workplace 2011 to find new opportunities and rapidly grow their business. In November, Mr. Tinnirello shared his secrets to success with 140 MSPs as a panelist at our Next Level Summit event in Orlando.

The Innovator of the Year honor, which goes to a Level Platforms Partner who advances the creative use of Managed Workplace to drive more efficient and competitive service delivery to their end customers, was awarded to TDARx, Inc. Based in North Carolina and led by President Mike Shuping, TDARx joined Level Platforms in 2008 as a 25 year telecommunications services company expanding into the managed IT services market focused on medium and enterprise businesses. Today, through a partnership with a company strong in the distributed enterprise space, TDARx delivers a managed services solution with thousands of deployments.

The Community Partner of the Year award went to Fresno, CA-based Valley Network Solutions, Incorporated, who has been working with Level Platforms for five years. CEO Daniel Duffy and his team have been integral members of the Level Platforms Partner community and have advanced dozens of feature requests – many of which are available in the product today. Valley Network Solutions has been an active member within our forums and a valuable contributor to the entire Partner community.

The Partner of the Year award recognizes a Level Platforms Partner for both business excellence and for making a significant contribution to the success of other Partners through collaboration, support and community participation. This year, Partner of the Year was a tie between Cape Coral, FL-based CRS Technology Consultants and Blue Chip Data Systems of Poole, Dorset, UK.

Led by President Jordi Tejero, CRS has been a Level Platforms Partner since early 2007 and has grown year after year to become one of Level Platforms' most successful Partners. To help manage this growth, CRS has been using Managed Workplace and regularly incorporating other elements of Level Platforms' Partner Services offerings. Additionally, Mr. Tejero recently visited the Level Platforms offices in Ottawa to share his vision and experience and offer guidance on how Level Platforms can continue to deliver features that are relevant to MSPs.

Blue Chip, a Level Platforms Partner since 2004, was one of the earliest adopters of Managed Workplace. An active participant in our Partner Council, Managing Director Richard Cook has been a valued participant on many beta releases, providing important feedback that has directly contributed to the success of Managed Workplace. One of the larger MSPs in the United Kingdom, Blue Chip has four locations in the UK.

"2011 proved to be a break out year for Level Platforms thanks to the continuing and increasing success of our Partners," said Dan Wensley, VP Partner Development and Marketing, Level Platforms. "The Managed Services market continues to evolve and is driven by the innovation and success of MSPs themselves. The sheer volume of Partners who excelled this year made selecting the winners extremely challenging and makes the class of 2011 a very special group. I wish to thank and congratulate all of our Partners on their success."

Finalists and winners were announced at the Level Platforms All Partner Event held on November 30.

About Level Platforms

With thousands of IT service provider partners in 30 countries, Level Platforms is the leading provider of comprehensive managed services software for IT solution providers servicing small and mid-sized end customers through its award-winning remote monitoring, management and automation software, Managed Workplace®. Level Platforms' agentless technology and its extensive integration into the IT ecosystem allow MSPs to monitor and manage all of the products and services that impact their end customers' use of information technology from a single web-based dashboard. "See All. Manage All. Service all."

For more information, visit www.levelplatforms.com

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Press Contact

Alex Anderson

Marketing Communications

Tel: 613-232-1000, Ext. 223

Email: aanderson@levelplatforms.com

Web: www.levelplatforms.com